















a detailed profile -









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Paradigm and Zen are sister companies with over twenty years of rich experience, offering unmatched expertise aiding in transforming ideas into tangible realities. Their ability extends to provide engineering expertise in establishing robust plant infrastructure and ensuring adherence to statutory and regulatory standards. Our strength lies in understanding the customer needs in Global perspective and the ability to provide single source multi-discipline services of true value to our Customers.

Catering to diverse sectors including FMCG, Food Processing, Pharma, Ayurveda, Chemical, and related domains. Both the firms have dedicated themselves to provide customers with exceptional workmanship and professional.



### Values

- To continually demonstrate technical excellence by applying our expertise.
- Exceeding to clients' requirements in every aspect of our relationship.
- Encouraging innovation in every aspect of business.
- To be responsible through proactive resourcing, cumulative execution efficiencies and serving as a building block in our relationship with client.
- Delivering service on time.
- Maintain strict confidentiality of sensitive information of clients.
- Encourage teamwork and a sense of pride and belonging.



### Mission

To add value to the Food, Pharma projects by our experience, expertise, skilled-manpower & give expert advice to the client.

Every employee individually and collectively, dedicate themselves to provide customers with exceptional workmanship and professional integrity.

# Our Strength

- Design and scale up from pilot plant data.
- Defining of process scheme, material balance, cycle time & utility estimations.
- Conceptualizing efficient layout schemes with our expertise in similar industries.
- Conceptualization of solvent recovery scheme, effluent streams segregation, scrubbing system as required.
- Hands on experience in defining and detailing of specific unit operations like recipe automation, mixers, grinders, freezing, heating etc.

- Thorough understanding of the process engineering & requirements resulting in efficient utilities & instrumentation designs.
- Understand client's requirements beyond the stated brief.
- Expertise in the area of operation.
- Good Professional Experience.
- Emphasis on design and delivery.
- Co-ordination between various disciplines.
- Uncompromising Integrity.

# Why Us?



Quick understanding user requirements and Conceptualization



Value addition by previous knowledge and experience to suit your day-to day needs.



A team of experienced engineers of various disciplines under one roof.



Good exposure towards regulatory standards and statutory requirements.



Good understanding on process unit operations, safety is considered in basic engineering by default



Better coordination among inter disciplines



### All Services in-house & under one roof

#### Food Tech. and Chemical Engg:

Understand user requirement and Technology & International Standards



#### Civil / Structural and Architects:

Understand structural requirements and finishes required



#### Mechanical Engg:

Design of efficient Utility Systems and Piping Engineering



### HVAC Engg:

Design of HVAC systems catering to the latest GMP and FDA requirements

#### **Electrical Engg:**

Understand safety zoning requirements and efficient design of electrical distribution systems



#### **Instrumentation Engg:**

Design and detailing of controls / Automation based on process needs.

This helps in making a efficient infrastructure with proper engineering and timely completion.

# What we do...

- Plant Engineering Design
- Food **Technical** & Regulatory Advisory
- Operational Excellence









# Food Technical & Regulatory

- Process automation for products, achieving better hygiene, higher volumes
   & productivity
- Vetting of the plant infra, process, equipment's as per standards and regulations
- Manning, training, competence development for technical & soft skills.
- Laying systems and processes, its robust-implementation for Quality, Food safety, EHS, Social accountability in line with international standards, codes & best practices. This includes meeting requirements for:

















# Technical support

### Approved trainings

- Global **food safety** standards
- Risk Assessment and HACCP
- HARPC hazard analysis & risk based preventive controls, (FSMA, USA)
- Product safety culture
- Gluten-free Certification
- Effective **allergen** Management
- Root cause Analysis
- Effective environmental monitoring
- Vulnerability assessment for food fraud

### Media design & visual aids

- Label design
- Signages

• Graphical SOP's



Associates / Approvals:











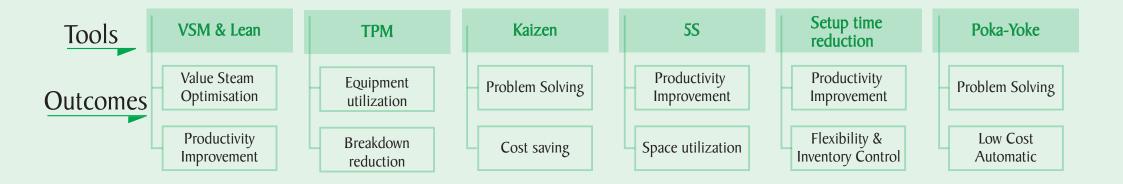




# Operational Excellence Support

Based on operational issues experienced in the industry we have devised models for application of various world class manufacturing (WCM) tools and techniques for process streamlining, problem solving, improving productivity.

Following are some of them featured below with their outcomes.



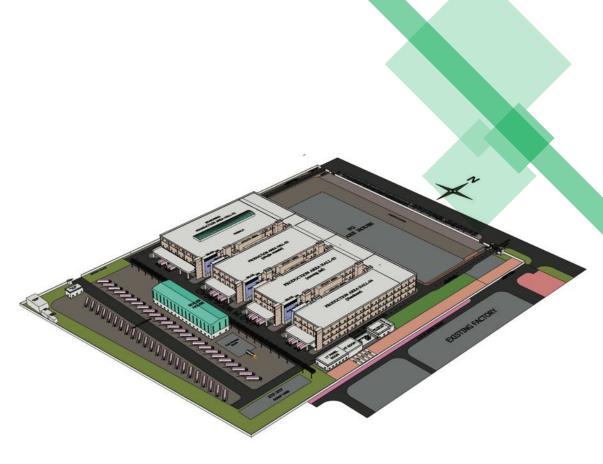


# **Engineering Design**

- Factory infrastructure designing from concept to as built.
- Process engineering and automation
- Technology, vendors identification and assessment
- International food safety standards and Global best practices
- Project Management services (PMC)
- Undertake basic & detailed Engineering design services form concept to as-built Civil/structural, Architectural, electrical & HVAC design and implementation







# Pan India & Globally



Worked in Russia, Thailand, Phillipines, Middle East...

## Sectors Worked for...

### Food manufacturing

- Biscuits / Confectionery
- Milk and milk products
- Indian sweets and savories
- RTS Retort, Frozen
- Bakery
- RTC Instant mixes, Pastes
- Pickles / Chutneys
- Spices / Seasonings
- Meat / Poultry
- Food Ingredients Sugar / Tea
- Beverages Fruit / CSDs
- Milling Wheat / Besan / Rice

### Wearhousing

Warehousing / Cold storage

### **Packaging**

• Plastics / laminates / Paper

#### **Food Services**

Hotels / Restaurants / Cafeterias

#### Chemical

- API bulk drugs
- Ayurveda
- BioTech/ Natural Extracts
- Inorganic / Agro Chemicals
- Cosmetics

### Founders & Directors



N. S. Walimbe
Director at
Paradigm Services Pvt Ltd
&
Managing Director at Zen

- 40 years experience in Pharmaceutical industry in design and commissioning of heat & mass transfer systems
- Has independently handled projects from conceptualization till commissioning.
- ZHands-on experience in a wide variety of unit processes and unit operations.
- Started ZEN in 1996
- Direct experience in design and commissioning of large, ultra-modern API & formulation plants, both sterile and non-sterile as per FDA norms.
- Associated with APIs/Intermediates manufacturing companies as an expert in chemical engineering.



Atul Ganediwala

Managing Director at

Paradigm Services Pvt Ltd

&

Director at Zen

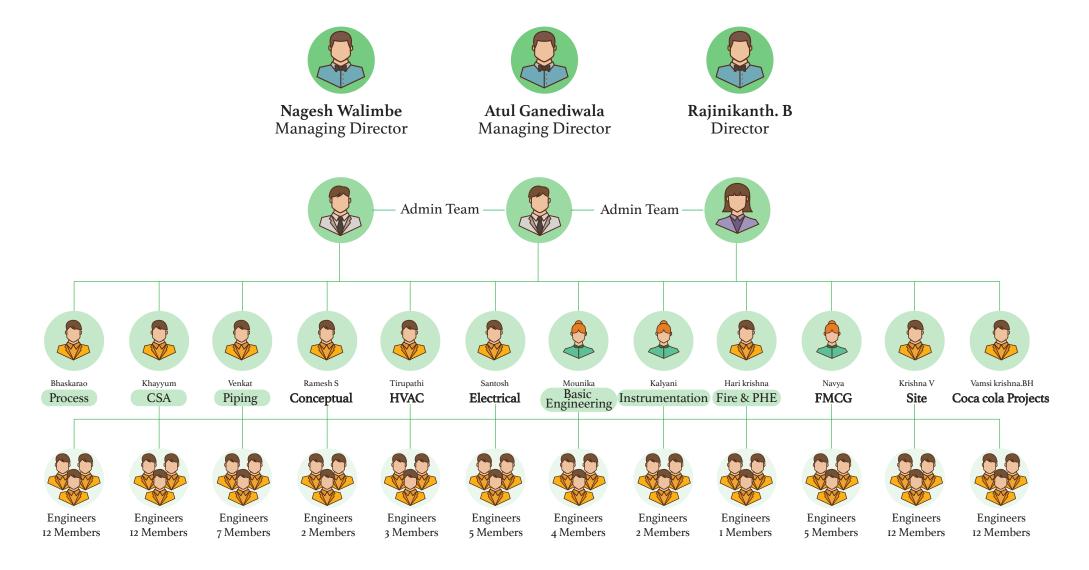
- Atul is a Master in Technology Food Engineering , IIT Kharagpur with 23 years of experience.
- He is recognized Approved Training Provider (ATP) for BRCGS Standard for food Safety, NABET(QCI) accredited HACCP/FSMS Principle Consultant.
- He is a Lead instructor for FSPCA Preventive Control for Human Food, FSPCA, FSMA, US
- Worked for over 600 sites in food, pharma, packaging sectors for various initiatives from process engineering, technology sourcing, setting up of plants from concept to as built, quality / food safety systems, operational excellence management



Rajnikanth Bathula
Director - Projects at
Paradigm Services Pvt Ltd
&
Zen

- Experience in design and consultancy, construction, project management and implementation of projects in Pharmaceuticals, Food, Biotech, oncology and natural extracts.
- Floating Tender Documents and Negotiations with Vendors/Contractor & Awarding the Project
- Involved in planning and execution of more than 400 projects worth of 25,000 crores.
- Overall project delivery responsibility
- Coordination with clients
- Trouble shooting.

# Operational Chart



### Credentials

- Quality Council of India
- APEDA (Agricultural and Processed Food Products Export Development Authority)
- FSSAI (Food Safety and Standards Authority of India)
- National Accreditation board for Education & Training (NABET)
- BRCGS Approved trainer
- Lead Instructor US FDA FSMA
- Participating and contributing in events, seminars, meeting and regulatory committees with NDDB,



### AGRICULTURAL AND PROCESSED FOOD PRODUCTS EXPORT DEVELOPMENT AUTHORITY (MINISTRY OF COMMERCE AND INDUSTRY, GOVERNMENT OF INDIA)

#### RECOGNITION OF HACCP IMPLEMENTATION & CERTIFICATION AGENCY

This is to certify that the HACCP Implementation/ certification agency described below has been recognised by APEDA and considered to be competent to meet the required levels.

1.Recognition No. : QMC/HACCP/13
2. Date of recognition : 01.09.2022

3.Name of agency : Paradigm Services Pvt. Ltd.

4.Recognition validity upto : 30.08.2025

5.Recognition awarded for : HACCP Implementation
6. List of authorised auditor(s) : As per enclosure

6. List of authorised auditor(s) : As per enclosure
7. Terms and Conditions of recognition : As per enclosure

Place : New Delhi For and on behalf of APEDA

Date: 26.06.2023

Januali Band 26.06.2023 Dr. Saswati Bose

(General Manager)

3rd FLOOR, NCUI BUILDING 3, SIRI INSTITUTIONAL AREA, AUGUST KRANTI MARG, OPP. ASIAD VILLAGE, NEW DELHI, DELHI 110016









# Project Profile

#### **Everest Spices - Umergaon**

2nd plant at Umergaon, Gujarat

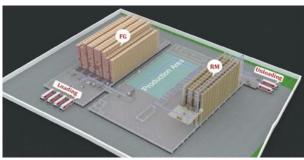
2.5 L sq. ft. plant, being designed for up to 400 MT/Day blended spices built in 15 months.

Involved in designing, technology selection, Engineering – MEP and project management

Objective is higher production with a major reduction in man power.

Grinding lines further automated to reduce manpower and cost

ASRS for RM (2k pallet locations) and FG+PM (18k pallet locations) .





#### Laxmi Snacks, Nadiad

Project Brief: Expansion of phase 3 & 4 for additional product capacity and combine storage

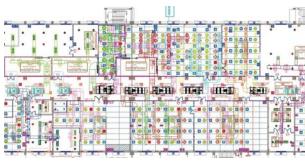
Total No. of phases: 1 & 2 existing, 3, 4 & FG added

Area in acre: 18 / Start year: Aug -2018/ overall estimated project cost: 150cr

Phase- 4 – Built-up I.9 Lakh sft / year from Aug 2018 - Ongoing / No. of blocks - 4

FG – Built-up 61k sft / Year from Sept 2019 – Ongoing/ No. of blocks - I

Phase-3 – Built-up 84.5k sft / year from Aug 2018 - Ongoing / No. of blocks -I





#### Haldirams Nagpur

Hariomkar - snack factory of 3.5 L sq.ft.

14 snacks lines with throughput planned for around 400 TPD

Involved in process engineering, automation, plant utility engineering

1.5 Cr. Kcal thermic fluid heaters,

4.5 MvA installed power





#### Capital Foods, Vapi, Gujarat

Project Brief: Masala & Noodles Plant

Total No. of phases : 2 phases (Phase I and RM & FG extension)

Area in acre: 6/ Start year: Mar -2019/ overall estimated project cost: 45cr

Phase- I – Built-up 16.5k sft / year from Mar 2019 - Ongoing / No. of blocks -I Production Block and 5 Ancillary Blocks

Phase- 2 (RM & FG extension)





#### Chitale Foods, Maharastra

Total Site Area – 6 Acers

Built up area – 48000 sq.m

state of the art powder mixing plant with latest componentor system from Germany.

Build in hygienic design & allergen / product contamination controls.

Built faster using pre-cast technology.





#### Organic India - Lucknow

Project Brief: Greenfield Project with LEED Certification

Total No. of phases: 1 & 2

Area in acre: 4.2 / Start year: Aug -2017-2019/ overall estimated project cost: 86cr

Phase- I – Built-up I.9 Lakh sft / year from Aug 2017 -2019 / No. of blocks - 4

Phase- 2 – Built-up 84.5k sft / year from Aug 202I - Ongoing / No. of blocks -I





# Project Profile

#### Concord, Limbasi

Project Brief: India's Biggest Fermentation Unit -Green Field Project

Total No. of phases: 2 phases(Present & Future Expansion)

Area in acre: 150 / Start year: Sep -2017/ overall estimated project cost: 210cr

Phase- I – Built-up 22 Lakh sft / year from Sep 2017 - Jul 2020 / No. of blocks - 53

Phase- 2 – Future



#### Patanjali, Nagpur

Project Brief: Green Field Project : Ayurved, Food and Cosmetics

Total No. of phases: 1 & 2

Area in acre: Sez 100 & Non Sez 200 / Start year: Jan -2017/ overall estimated project cost: 350cr

Phase: I – Built-up 2.6 Lakh sft / year from Jan 2017 – On hold (due to funds) / No. of blocks - 45

Phase: 2 – Built-up I.58 Lakh sft / year - On hold (due to funds) / No. of blocks - 8





#### DP Chocolates, Sullurpeta

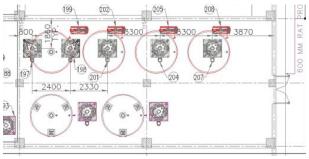
Project Brief: Chocolates Manufacturing Unit

Total No. of phases: 3 phases

Area in acre: 4 / Start year: Apr -2019/ overall estimated project cost: 10cr

Phase- I – Built-up 80K sft / year from Apr 2019 - Jun 2021 / No. of blocks - I Production Block and 5 Ancillary Blocks

Phase- 2 & 3 – Future





#### Apex Packing, Goa

Project Brief: Packing block constructed on Hilly area

Total No. of phases: 3 Phases

Area in acre: 5.2 / Start year: Nov -2017/ overall estimated project cost: 20cr

Phase- I – Built-up I.18 Lakh sft / year from Nov 2017 - Ongoing / No. of blocks - I Production Block and 9 Ancillary Blocks

Phase- 2 & 3 – Future





#### Bikaji Foods, Bikaner

Snack factory of 5.5 Lakh sq.ft.

16 snacks lines with throughput around 480 TPD

Involved in layouting, process engineering, plant utility equipment engineering and assisting in testing and commissioning

Plant designed to meet USFDA and BRC Standard

I Cr. Kcal thermic fluid heaters, 4 MvA installed power, 100% DG backup

HVAC – 1000 TR of air conditioning with RH control in packaging areas, 2 stage cooling (over 2 L CFM) systems rest of the areas.





#### **Everest Spices Mumbai**

Capacity - 100 MT/Day Blended Spices Plant

State-of-the-art infrastructure – Grinding, Blending equipped and automatic recipe management

Involved in technology selection, plant engineering and project management

3 H-H lines / 2 H-UM - of around 1.5 TPH each. Blending from AZO, GmbH.

Facility made to comply with international standards & productivity

Constant upgradation – high speed packaging machines, cryogenic grinding of key spices





# Project Profile

#### **INTAS Pharmaceuticals**

Project Brief: API Block

Total No. of phases: 3

Area in acre: 35 / Start year: Nov -2017/ overall estimated project cost: 150cr

Phase: I – Built-up 3.3 Lakh sft / year from Nov 2017 - Ongoing / No. of blocks - 19

Phase: 2 – Built-up I.7 Lakh sft / year from Nov 2017 - Ongoing / No. of blocks - 7

Phase: 3 – 9.0 Lakh sft built up area (Future Expansion)





#### Dr. Reddy's

Project – 21706 – Dr. Reddy's Laboratories Pydibhimavaram – 150 acres

Worked for over 40 plants for various products. &

plant upgration as per USFDA Pharma approvals.





#### Sai Science Limited, Bidar

Project cost-80 Crs (appx)

Total Area-6400 Sq mtr

Project Duration- 2 Years

**Products** 





### Dr. Reddy's Laboratories Ltd., Vijayanagaram

Project cost-8oCrs (appx)

Total Area-2700 Sq mtr

Project Duration- 2 Years

API Clean Room





### Desano Pharmaceutical, Bangalore (Ongoing)

Project Brief: API

Location: Bangalore

Total No. of phases: 2

Area in acres: 23 (95,944.3 sq m)

Total construction in Phase I - 30% (2 lakh SFT)

overall estimated project cost: 200 Cr

Phase -I: 4 Production Blocks and complete amenities

SCOPE: Architectural, structural, process and MEP





### Cdymax (India) Pharma, Bangalore (Ongoing)

Project Brief: Oncology & API

Location: Bangalore

Total No. of phases: 2

Area in acres: 34.9

Total const. in Phase I – Approx. 30% (2.2 lakh SFT)

Overall estimated project cost: 300 Cr

Phase -I: 4 Production Blocks and complete amenities

SCOPE: Architectural, structural, process and MEP





# **Energy Optimization in Projects**

- Set up LEED compliant facilities.
- Methane gas Electrical Production
- Solar thermal power from dish
- HVAC System optimization (in running lost)
- VFDS planning for AHUS
- Chilled & Hot Water bypass valves with actuators
- System which operate under low power –
   Like hot water instead of heaters, water
   cooled chiller instead of DX units/Air cooled
- Circulation cost optimization
- Steam / Condensate recovery

- Wastewater treatment & Water Recovery (ZLD /RO etc.)
- Utility Conventional (vs) Single Fluid
- Energy Saving by producing chilled water from Waste fumes from fries. (VAM)
- Thermic fluid systems: Two pipe system, P&ID available
- Electrical Light fixtures Selection / models
- Fuel Cost Analysis & Selection: Coal | PNG | Husk | FO etc.
- Right Selection of Vacuum System & Blower's











### Benefits to Clients

- Capex estimation close to reality for overall project better panning, over runs control
- Evaluation of **vendor inputs and assigning** them in a right manner
- Assessing for selection of efficient machinery in view of increasing the productivity & reduce the running cost
- Conceptualize **layouts in 3D** and involve client's team for review, their by **reduction of rework** in construction stage
- Assessment of **timelines to the realistic possible** and inform client incase if the resources are inadequate
- Planning of **layout to suit process flow** their by achieving **lean management**
- Selection of right utilities for current requirements and to extent as needed
- **Planning of required infrastructure** lighting, finishing, HVAC, etc., to suit process demands & other requirements.
- Built in regulatory, **food safety standards** in plant design
- Having worked in various industries through out pan India, **statutory norm** are very well aware the same inputs will be **incorporated in plant design**



# Process and utility automation undertaken

#### Food

- Recipe management spices, powders
- Powder handling IBCs, Containers, auto-dozing
- Bulk powder handling storages silos, bulk containers
- Process automation examples dal washing, coated nuts, liquid dispensing system etc.
- Componenter systems, Blender
- Sorting, auto palletization, ASRS, dispatch automation

#### Pharma

- Batch process related automation
- Continuous distillation columns automation
- Nitrogen blanketing & venting system
- Solvent dispensing automation
- Control for Exothermic and hazardous reactions etc.

#### **Utilities**

- Data acquisition systems
- Utility circulation (pumping system operation)
- Heating & cooling controls
- Compressed air systems
- Selection of boilers
- Steam systems
- HVAC and refrigeration systems

EMS:

• Monitoring system for Environment

BMS:

HVAC automation







## Our Valued Customers







































Charoen Pokphand Group

















































Dr.Reddy's































































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